

Enhanced Safeguards to Protect IP.

Monies Flow to the Music Community.

Governed by the Global Music Community.

Available to the Entire Global Music Community.

December 11, 2015

Re: 125 new Support Letters for .MUSIC Community Application (ID 1-1115-14110)

Dear ICANN and Economist Intelligence Unit (EIU),

Attached are 125 <u>new</u>, verified¹ Letters of Support for DotMusic Limited's multi-stakeholder .MUSIC community application² for Question 20f.³ We request that this Letter is posted on ICANN's Correspondence page for the EIU and the Community Priority Evaluation (CPE) process.

In response to ICANN's recent letter to DotMusic,⁴ "the CPE Panel Process does <u>not</u> mandate a deadline for submitting correspondence in support of an application" (See recent .SPA Re-Consideration Request determination by ICANN).⁵

That said, the Support received <u>before</u> CPE commencement meets the requisite CPE criteria of "multiple institutions/organizations supporting the application, with documented support from institutions/organizations representing a <u>majority</u> of the overall community addressed" (The application is supported by organizations with members representing <u>over 95% of global music consumed</u>). DotMusic's Support -- which is more than all CPE applicants combined -- provides further evidence that DotMusic meets CPE criteria, while also rejecting the notion that there is no music community.

Paul Zamek

EVP: Communications & Strategic Relationships DotMusic 4508 Wayland Drive, Nashville, TN 37215, U.S.A

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Email: paul@music.us

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Supporting Organizations: http://www.music.us/supporters

Board: http://www.music.us/board

¹ Each support letter submitted to ICANN is double opt-in verified by an independent third party e-signature provider

result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392,

https://www.icann.org/en/system/files/correspondence/zamek-to-icann-eiu-23nov15-en.pdf (100),

https://www.icann.org/en/system/files/correspondence/zamek-to-icann-eiu-09nov15-en.pdf, (400+)

https://www.icann.org/en/system/files/correspondence/zamek-to-icann-31oct15-en.pdf (85+)

https://www.icann.org/en/system/files/correspondence/zamek-to-icann-16sep15-en.pdf (100+)

https://www.icann.org/en/system/files/correspondence/zamek-to-icann-02sep15-en.pdf (30+)

https://www.icann.org/en/system/files/correspondence/zamek-to-icann-eiu-17aug15-en.pdf (40+)

https://www.icann.org/en/system/files/correspondence/roussos-to-icann-eiu-12aug15-en.pdf (100+)

https://www.icann.org/en/system/files/correspondence/zamek-to-icann-eiu-01dec15-en.pdf (500)

⁴ https://www.icann.org/en/system/files/correspondence/willett-to-roussos-zamek-04dec15-en.pdf

⁵ https://icann.org/en/system/files/files/reconsideration-15-14-foggy-sunset-bgc-determination-30nov15-en.pdf, Pg.7

⁶ CPE Guidelines, https://newgtlds.icann.org/en/applicants/cpe/guidelines-27sep13-en.pdf, Pg.18

² See https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392

³ For DotMusic support letters, see https://gtldresult.icann.org/application-

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: climbtuan@126.com, Nov 23 '15 ip: 92.204.61.195

Name: Yue Pan

Title: Ms.

Organization/Artist Name: Yue Pan

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

⁶ A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such considered irrelevant letters are because they were orchestrated by competitors https://www.icann.org/en/system/files/correspondence/schaeffer-to-crocker-et-al-03nov15-en.pdf). The senders are negligible in terms of size or relevance with respect to music as determined by a web search on those entities i.e. none of these entities are globally-recognized music organizations of substantial size. The opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. Pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Signature: bazfran23@btinternet.com, Nov 23 '15 ip: 86.180.53.185

Name: Baz Francis

Title: Mr

Organization/Artist Name: Bbbb

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² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

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Signature: anna-graham@live.c

Name: Anna Graham

Title: Student

Organization/Artist Name: University of Queensland

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Bonni

Signature: bonni.rambatan@qmail.com, Nov 26 '15 ip: 125.161.66.244

Name: Bonni Rambatan

Title: Mr.

Organization/Artist Name: Narrative Design

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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Signature: paula.lilkova@gmail.com, Nov 24 '15 ip: 94.0.186.194

Name: Paula

Title: Miss

Organization/Artist Name: Imogen Heap

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¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: lordoftherings_luver@hotmail.co

Name: Alison Chapman

Title: Treasurer

Organization/Artist Name: St. Mary's

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Signature: contact@romicmusic.at, Nov 26 '15 ip: 62.178.200.85

Name: Ronald Wintersteiner

Title: Mr.

Organization/Artist Name: romic

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Signature: mhongve@hotmail.com, Nov 23 '15 ip: 85.165.165.162

Name: Marius Hongve

Title: Mr.

Organization/Artist Name: Marius Hongve

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- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is not a properties of the community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm).

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: ailin_ng@live.com, Nov 23 '15 ip: 210.50.81.136

My Mill

Name: Ai Lin

Title: Ms

Organization/Artist Name: Fan

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Re: Support for .MUSIC Community-based Application¹

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Arya.S

Signature: arya.sanatijavan@gmail.com, Nov 23 '15 ip: 65.49.68.189

Name: Arya

Title: For the Love of MUSIC

Organization/Artist Name: Arya.S

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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Peter Dogeth

Signature: peterdoggettuk@aol.com, Nov 26 '15 ip: 109.153.206.80

Name: Peter Doggett

Title: Author and journalist

Organization/Artist Name: Self-employed

1 https://atldragult.icomp.org/opplication_res

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

C. Carey.

Name: Christopher Carey

Title: Mr.

Organization/Artist Name: xeno

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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Signature: michaelrjerome@gmail.com, Nov 23 '15 ip: 71.90.154.173

Name: Michael Jerome

Title: MR

Organization/Artist Name: Imogen Heap

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¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Lisa Twohig

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: lisatwohig@gmail.com, Nov 23 '15 ip: 92.40.248.103

Name: Lisa Twohig

Title: Miss

Organization/Artist Name: SparkFM

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Signature: pisces808516

pisces80851@yahoo.com, Nov 23 '15 ip: 166.176.57.1

Name: R. Valdez

Title: Inc

Organization/Artist Name: Imogene Heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

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Anthony Stratton

Signature: thealmightyant@hotmail.com, Nov 23 '15 ip:

Name: Anthony Stratton

Title: Mr

Organization/Artist Name: Halcyon Arcade

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- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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Community Priority Evaluation Panel, Economist Intelligence Unit

Tyler Burns

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: tibsdoel4@gmail.com, Nov 23 '15 ip: 128.180.142.165

Name: Tyler Burns

Title: Student

Organization/Artist Name: n/a

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

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Signature: amokindustries@yahoo.com, Nov 24 '15 ip: 172.249.186.82

Name: John Collins

Title: Percussionist

Organization/Artist Name: Clockpaw, Anna Marie and the 5150's

In Collins

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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Signature: milicic.bojan@yahoo.com, Nov 24 '15 ip: 79.101.201.59

Name: Bojan

Title: Milicic

Organization/Artist Name: The Satyrs, Serbia

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: piersregan@gmail.com, Nov 23 '15 ip: 86.52.224.124

Name: Piers Regan

Title: Mr

Organization/Artist Name: PTR

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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Julia & Barnes-Brown Signature: jebb89everizon.net, Nov 26 '15 ip: 173.48.28.97

Name: Julia E Barnes-Brown

Title: Ms.

Organization/Artist Name: N/A

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: nicolepankhurst@gmail.com, Nov 23 '15 ip: 70.209.141.11

Name: Nicole Pankhurst

Title: Ms

Organization/Artist Name: Imogen heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
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Signature:

Name: Jonathan Ochsankehl

Title: Artist

Organization/Artist Name: Jonath Ochs

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Signature: iwouldthinkofthis@gmail.com, Nov 23 '15 ip: 70.197.229.18

Evan Smith

Name: Evan Smith

Title: N/A

Organization/Artist Name: N/A

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¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: changedforgood07@aol.com, Nov 23 '15 ip: 172.56.4.238

Name: Kristen Rokke

Title: Local Artist

Organization/Artist Name: Kristen Rokke

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
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Signature: sibach@mac.com, Nov 27 '15 ip: 72.223.126.171

Steve Ibach

Name: Steve Ibach

Title: Operator

Organization/Artist Name: dls.co

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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Signature: pete.downton@7digital.com, Nov 23 '15 ip: 84.233.151.236

Name: Pete Downton

Title: Chief Commercial Officer

Organization/Artist Name: 7 digital

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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

 $Signature: \ \ _{\texttt{cbmathew92@gmail.com},}$

Name: Siby Mathew

Title: Mr.

Organization/Artist Name: The Urban EarlyMen

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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Maurice A. Smith

Cignotura: msprezza@gmail.com, Nov 23 '15 ip: 98.232.18.146

Name: Maurice Smith

Title: Artist

Organization/Artist Name: M. Sprezza

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Mcr

Signature: matt.j.cresswell@gmail.com, Nov 23 '15 ip: 86.24.222.249

Name: Matthew Cresswell

Title: Mr

Organization/Artist Name: Inkspiral

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is not a properties of the community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm).

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Signature:

Name: René Bergeron

Title: Musician

Organization/Artist Name: René Bergeron

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Signature: jake.metz

jake.metz@gmail.com, Nov 23 '15 ip: 98.253.60.4

Name: Jake Metz

Title: Media Commons Tech Specialist

Organization/Artist Name: University of Illinois Urbana-Champaign

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According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

Name: David Rechs

Title: Medical Laboratory Technologist

Organization/Artist Name: self

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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 $Signature: \ \ _{\tt aaw@elmiramusic.com, \ Nov \ 27 \ '15} \ \ _{\tt ip: \ 24.97.220.202}$

Name: Adam Wheeler

Title: Owner

Organization/Artist Name: ElmiraMusic.com

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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Signature: christophtaller

Name: Christoph Tallerico

Title: N/A

Organization/Artist Name: Imogen Heap

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⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: alyxbeau@gmail.com, Nov 24 '15 ip: 73.5.170.179

Name: Alyx Beauchamp

Title: Student

Organization/Artist Name: in support of Imogen Heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
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- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: brynwell.k@gmail.com, Nov 7 '15 ip: 196.210.17.191

Name: Brynwell Kasper

Title: Mr

Organization/Artist Name: OB-1

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,⁴ FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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⁵ http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

⁶ A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"⁸
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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- 15. is accountable to the global Music Community through its Public Interest Commitments²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Amy Collins

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: amy.ezekiel@gmail.com, Nov 27 '15 ip: 86.162.157.139

Name: Amy Collins

Title: Ms

Organization/Artist Name: N/A

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Signature: the.mightyboosh@hotmail.com, Nov 23 15 ip: 88.153.136.79

Name: lucy

Title: ms

Organization/Artist Name: imogen heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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 $Signature: \begin{tabular}{ll} \hline & & \\ &$

Name: Stu Henderson

Title: Mr

Organization/Artist Name: Stu Henderson

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Tenny Jav. 6 Theor Signature: benjaminj36@aol.com

Name: Benjamin James Baker

Title: General Manager

Organization/Artist Name: Independent Directory Service

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
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Signature: grimes.nolan@gmail.com, Nov 23 '15 ip: 68.44.252.234

Charles N Dun

Name: Charles Nolan Grimes

Title: Lover of the Arts

Organization/Artist Name: Exodus Castle

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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Federico Bolza Signature:

Name: Federico Bolza

Title: VP Strategy

Organization/Artist Name: Sony Music

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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: tonaltenacity@gmail

Name: Brian

Title: CEO

Organization/Artist Name: Brian King Joseph

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
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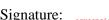
John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



 $Signature: \ \ _{\tt agreensign@graphicalphabet.com, \ Nov \ 28 \ '15} \ \ \ _{\tt ip: \ 162.196.180.218}$

Name: Nathan Paterson

Title: Designer

Organization/Artist Name: Nathan Paterson

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: ajr2200@tc.columbia.edu, Nov 23 '15 ip: 162.222.252.55

Chitray (Ky

Name: Andrew Ryan

Title: Mr.

Organization/Artist Name: Teachers College Columbia University

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Name: Rudolph A Dornemann

Title: None

Organization/Artist Name: Rudi Dornemann

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Signature:

Name: Dominic Forth

Title: Mr

Organization/Artist Name: Independent

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According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

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David Di Blasio jr

Signature: diblasio.dave@gmail.com, Nov 29 '15 ip:

Name: David Di BLasio Jr.

Title: Supporter

Organization/Artist Name: Supporter

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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From Ballos Signature: kevinjoynesrh@gmail.com, Nov 29 '15

Name: kevin joynes

Title: none really

Organization/Artist Name: Imogen Heap

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Signature: jaredswanson@me.com, Nov 23 '15 ip: 108.94.29.86

Name: Jared Swanson

Title: Artist

Organization/Artist Name: Abbot Kinney

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⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is not a properties of the community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm).

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

 $Signature: \ \ _{\texttt{davidjpapple@gmail.com, Nov 29 '15 }} \ \ _{\texttt{ip: 96.44.123.74}}$

Name: David Papple

Title: Musician

Organization/Artist Name: SOCAN Member

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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Miriam C. Ceniceros

Signature: mccmiriam9212@gmail.com, Nov 29 '15 ip: 172.91.59.75

Name: Miriam Cecilia Ceniceros

Title: Music Community

Organization/Artist Name: Miriam Ceniceros

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

Name: D edwards

Title: Mr

Organization/Artist Name: Music consumer!

D Edwards

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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 $Signature: \ _{\texttt{lloic@quasar-studio.com, Nov 30 '15}} \ _{\texttt{ip: 92.42.220.172}}$

louvel

Name: Louvel Loic

Title: Manager

Organization/Artist Name: Hic & Nunc

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2uinn Teagle

Signature: quicksmudge@gmail.com, Nov 23 '15 ip: 27.253.92.206

Name: Quinn Teagle

Title: Mx

Organization/Artist Name: Yue Pan

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- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Moreloren

Name: morel koren

Title: Music Teacher, PhD

Organization/Artist Name: University - Bar-Ilan, Music Department, Israel

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
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Miguel Pellitero

Signature: miguelpellitero@me.com, Nov 30 '15

Name: Miquel Pellitero

Title: Artist and label support manager

Organization/Artist Name: Last.fm Ltd.

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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Signature:

Name: Gina Turner

Title: Singer-Songwriter

Organization/Artist Name: GT

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: dragonbiz72@gmail.com, Nov 13 '15 ip: 162.157.33.32

Name: Michael Brown

Title: Musician

Organization/Artist Name: Freelance

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,⁴ FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

² https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

³ http://music.us/events

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

⁵ <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

⁶ A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"⁸
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

¹⁰ http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

kassandra kapa

Name: Kassandra

Title: Miss

Organization/Artist Name: Dancing Co

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Pierre Rodrigues

Name: Pierre Rodrigues

Title: Mycelia

Organization/Artist Name: Imogen Heap

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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 $Signature: \begin{tabular}{lll} \hline & & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & & \\ & & \\ & & & \\$

Name: Helmut Deister

Title: Dr.

Organization/Artist Name: Private

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Signature: end

endersbass@gmail.com, Nov 23 '15 ip: 69.69.101.185

Name: Derek Jones

Title: Musician/Song Writer

Organization/Artist Name: Cirque du Soleil

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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¹⁵ http://music.us/board/

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: jeffersonmarc334@gmail.com, Nov 23 '15 ip: 23.118.154.234

Mar John

Name: Marc Jefferson

Title: Musician/Live Sound

Organization/Artist Name: N/A

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string; ¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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Alvin Tan

 $Signature: \verb| boxed16v@gmail.com|, Nov 23 '15 | ip: 118.200.89.149$

Name: Alvin Tan

Title: Mr

Organization/Artist Name: N.A

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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Signature: acheser19@aol.com, Dec 1 '15

Alex Chases

Name: Alex Cheser

Title: Mister

Organization/Artist Name: Imogen Heap

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: hippotypo@gmail

nippotypo@gmail.com, Nov 25 '15 ip: 68.9.40.11

Name: albert bui

Title: mr

Organization/Artist Name: risd

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: n.heys@hotmail.co.uk, Nov 23 '15 ip: 123.16.241.2

Name: Nicholas Heys

Title: Mr

Organization/Artist Name: n/a

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Signature: ivan.joven.04@gmail.com, Nov 23 '15 ip: 180.191.95.98

Name: Ivan Joshua L. Joven

Title: .MUSIC Community Support Letter

Organization/Artist Name: DOTMusic

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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 $Signature: \begin{picture}(20,0) \put(0,0){\line(1,0){15}} \put(0,0){\line(1,0){$

Name: Kevin Bolus

Title: Mr

Organization/Artist Name: Are We Static

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⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: davide exponential com. Dec 2 '15 ip: 130.159,61.83

Name: Davide

Title: Erbogasto

Organization/Artist Name: -

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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Signature: amy@amyreinecke.com, Nov 23 '15 ip: 80.6.102.207

Reineeke

Name: Amy Reinecke

Title: Creative Producer

Organization/Artist Name: Amy Reinecke

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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 $Signature: \begin{tabular}{ll} \hline & & & \\$

Name: Noelle Rollings

Title: Ms

Organization/Artist Name: Noelle Rollings

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⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Gerry Gill Signature:

Name: Gerry Gill

Title: MΥ

Organization/Artist Name: Na

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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Signature:

fe: brian@brianhanson.net, Dec 3 '15 ip: 67.175.72.195

Brian Hanson

Name: Brian Hanson

Title: Designer

Organization/Artist Name: Brian Hanson

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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¹⁹ http://www.afilias.info/about-us

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

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Signature: rock_angel_love@hotmail.com, Dec 3 '15 ip: 179.212.169.205

Name: Camila

Title: Letter

Organization/Artist Name: Imogen Heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Signature: $k_{\text{ennyimc@me.com}}$, Dec 3 15 ip: 165.155.208.105

Kun MB

Name: Ken McAleese

Title: Music Artist/Educator

Organization/Artist Name: GLASS

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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Dans Many Signature: dneudorf

Name: Darryl Neudorf

Title: Producer

Organization/Artist Name: Operation Northwoods Recording

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

Name: Jesse Romigh

Title: Songwriter/Artist

Organization/Artist Name: Heartsleave

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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Signature: lebergland@gmail.com, Nov 23 '15 ip: 45.53.13.102

Name: Laurel Bergland

Title: Health Aide

Organization/Artist Name: Family Pathways

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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Sterling Quan Soon

chinidadian@gmail.com, Dec 4 '15 ip: 92.24.106.123

Signature:

Name: Sterling Quan Soon

Title: Guitarist

Organization/Artist Name: Checklist

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⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: axcylae@gmail.com, Nov 23 '15 ip: 66.30.114.143

Name: Tyler Newton

Title: Vocalist / Lyricist / Songwriter

Organization/Artist Name: Tye Newton / Forging Reverie

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
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Signature: louisle.edu@gmail.com, Nov 22 '15 ip: 161.45.8.245

John

Name: My Le

Title: Mr.

Organization/Artist Name: N/A

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: coffeysong@gmail.com,

Name: Pricilla S. Coffey

Title: Songwriter/Vocalist/Artist

Organization/Artist Name: Pricilla Summer Coffey

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Name: Madeleine Heitmann

Title: artist, music producer, singer, multi-instrumentalist

Organization/Artist Name: Sonic Bloom/Madeleine Bloom

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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SBLocke

Name: Shayne Locke

Title: Program Manager

Organization/Artist Name: ST Media

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⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: counts_jesse@hotmail.com, Nov 23 '15 ip: 98.157.3.256

Name: Jesse Counts

Title: Producer

Organization/Artist Name: Jesse Counte

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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Signature: falk.ziesmann@gmail.com, Dec 6 '15

Name: F. Ziesmann

Title: independent musician

Organization/Artist Name: BassFever

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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 $Signature: \ \ _{\tt dan@danielmulhern.com, \ Dec \ 6 \ '15 \ \ ip: \ 82.45.204.241}$

Name: Daniel Mulhern

Title: Composer

Organization/Artist Name: Daniel Mukhern

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: disstroy@yah

Two French

Name: Troy Feener

Title: Mr

Organization/Artist Name: Planet Joy Music

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
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Signature: carmelo@mikesmusic.com, Nov 23 '15 ip: 66.49.188.70

Name: Carmelo Scaffidi

Title: Mr

Organization/Artist Name: Mikes Music

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¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

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¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Joan e lockwood Signature: joan.loc

Name: Joan Lockwood

Title: CMO

Organization/Artist Name: Tido Music

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Signature: sampulsemusic@gmail.com, Dec 8 '15 ip: 72.182.68.68

Name: Samantha Peterson

Title: Sam Pulse

Organization/Artist Name: Sam Pulse

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Signature: mcwilliams.andrew@gmail.com, Nov 24 '15 ip: 107.107.57.26

Name: Andrew Mcwilliams

Title: Mr.

Organization/Artist Name: andrew mcwilliams

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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¹⁹ http://www.afilias.info/about-us

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

 $Signature: \ \ _{\texttt{fionabevan@gmail.com, Dec 9 '15}} \ \ _{\texttt{ip: 77.101.156.58}}$

Name: Fiona Bevan

Title: Songwriter, Singer

Organization/Artist Name: Fiona Bevan, Venus Climbing Records

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Jaren Crist

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

Name: Jaren Crist

Title: Mr.

Organization/Artist Name: Constantine Roussos

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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Signature:

Jennytwgmx.de, Dec 9 15 1p: 87./9..

J. Thiele

Name: Jenny Thiele

Title: Mrs.

Organization/Artist Name: Jenny Thiele // Nunuk

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: $_{\text{sterling5567@gmail.com, Dec 9 '15}}$ ip: 142.147.68.252

Name: Luke Sterling

Title: Mr.

Organization/Artist Name: Luke Sterling

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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 $Signature: \begin{picture}(10,0) \put(0,0){\line(1,0){15}} \put(0,0){\line(1,0){$

Name: John Bray

Title: Musician

Organization/Artist Name: phraser

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- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

 $Signature: \begin{picture}(100,00) \put(0,0){\line(1,0){100}} \put(0,0){\$

Name: Luc

Title: Luc

Organization/Artist Name: Sum luc

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Re: Support for .MUSIC Community-based Application¹

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Signature:

RGColling

Name: Rob Colling

Title: n/a

Organization/Artist Name: Handspan

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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Signature:

John Oston

Name: John Osborn

Title: Mr.

Organization/Artist Name: John Osborn

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

ture: dave.mcbass@gmail.com, Dec 10 '15 ip: 76.66.108.137

Name: Dave McManus

Title: Musician

Organization/Artist Name: The Junction City All-Stars

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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Signature:

bgiles2@gmail.com, Dec 11 15 1p. 62.132

Name: Beni Giles

Title: Mr

Organization/Artist Name: Adhelm

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¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

bgiles2@gmail.com, Dec 11 15 1p. 62.132

Name: Beni Giles

Title: Mr

Organization/Artist Name: Adhelm

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature:

bgilesz@gmaii.com, bec ii 15 ip. 62.13.

Name: Beni Giles

Title: Mr

Organization/Artist Name: Adhelm

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

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http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Isabel Suarez $Signature: \verb| suarezi93@gmail.com|, \verb| Nov 23 '15 | ip: 68.49.162.172|$

Name: Isabel Suarez

Title: Ms.

Organization/Artist Name: University of Michigan

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J. Fährmann
Signature: J. Fährmann
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Name: Johannes Faehrmann

Title: Mr

Organization/Artist Name: 441 Music

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⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: jonny.bennett@gmail.com, Nov 21 '15 ip: 109.67.1.93

Name: Jonathan Bennett

Title: Mr

Organization/Artist Name: Independent

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
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Signature: lizzie_sealey@hotmail.com, Nov 21 '15 ip: 80.229.17.75

Name: Lizzie Winfield

Title: Mrs

Organization/Artist Name: -

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Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: mandrewc@gmail.com, Nov 21 '15 ip: 172.56.8.46

Name: Michael Close

Title: CSR

Organization/Artist Name: Imogen Heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Signature: jameskraus

e: jameskrausse@gmail.com, Nov 21 '15 ip: 24.205.93.193

Name: James Krausse

Title: Mixer/Producer

Organization/Artist Name: James Krausse

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Makoa Johnson
Signature: makoa johnsonmusi cagmail. com, Nov 21 15 ip: 24.131, 187, 128

Name: Makoa Johnson

Title: Producer, engineer, songwriter, musician.

Organization/Artist Name: Freelance

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¹¹ According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to music which is represented by "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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¹⁵ http://music.us/board/

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

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Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Jenevieve Dreyer

Signature: jenevievedreyer@gmail.com,

Name: Jenevieve Dreyer

Title: Interior Designer

Organization/Artist Name: One Workplace

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Signature: unicorns.riding.high@gmail.com, Nov 21 '15 ip: 67.168.109.173

Name: Sarah Mabe

Title: Fan

Organization/Artist Name: Imogen Heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
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 $Signature: \verb| emilyrpowell@gmail.com, Nov 21 '15 | ip: 68.54.106.100| \\$

Name: Emily Broeffle

Title: Technology Professional

Organization/Artist Name: Amateur musician and music lover

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$

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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

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¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



 $Signature: \ \ \, \texttt{cjsull01@gmail.com, Nov 21 '15} \qquad \text{ip: 24.193.3.135}$

Name: Chris sullivan

Title: Mr

Organization/Artist Name: Imogen heap

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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Signature: mimabbymason@comcast.net, Nov 21 '15 ip: 67.189.70.127

Name: Miriam Mason

Title: Fan

Organization/Artist Name: of Imogen Heap

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application¹

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: divan009@gmail.com, Nov 21 '15 ip: 197.88.87.152

Name: Divan du Plessis

Title: Music lover

Organization/Artist Name: Music community

¹ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

Please accept this Letter of Support for DotMusic Limited's .MUSIC community-based application because DotMusic:

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;²
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;³
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.⁵
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;⁶

⁴ For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See http://ifpi.org/what-we-do.php).

⁶ A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such considered irrelevant letters are because they were orchestrated by competitors https://www.icann.org/en/system/files/correspondence/schaeffer-to-crocker-et-al-03nov15-en.pdf). The senders are negligible in terms of size or relevance with respect to music as determined by a web search on those entities i.e. none of these entities are globally-recognized music organizations of substantial size. The opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. Pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

² https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c ³ http://music.us/events

⁵ http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

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¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

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email authentication <u>verification process</u>; a priority-based launch phase¹⁷ for Community members belonging to Music Community Member Organizations (MCMOs); naming conditions only allowing registrants to register their name, acronym or Doing Business As; and, a Globally Protected Marks List (GPML) to protect famous music brands;

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us

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LeKeith Edmundson Jr.

fuxksteezharvey@gmail.com, Nov 21 '15 ip: 24.168.241.1

Signature:

Name: LeKeith Edmundson Jr

Title: Mr.

Organization/Artist Name: Walah Records

¹ <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

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Signature: david.c65@btinternet.com, Nov 21 '15 ip: 86.155.47.207

Name: David a cook

Title: Mr

Organization/Artist Name: David cook

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment⁷...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;¹⁰

⁷ The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

⁸ https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

⁹ CPE Guidelines, Pg.22, and CPE Panel Process Document, http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching¹¹ or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people¹²) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;¹⁵
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, http://merriam-webster.com/dictionary/substantial, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm). DotMusic delineated the Community based on MCMO membership and/or NAICS "music" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to only "music" entities) combined.

¹² http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

¹³ Nielsen / Harris Poll, Quick Query Q3505, http://music.us/nielsen-harris-poll.pdf
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

¹⁵ http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

email authentication <u>verification process</u>; a priority-based launch phase¹⁷ for Community members belonging to Music Community Member Organizations (MCMOs); naming conditions only allowing registrants to register their name, acronym or Doing Business As; and, a Globally Protected Marks List (GPML) to protect famous music brands;

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), ¹⁸ a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, ¹⁹ the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u>²⁰ that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

¹⁷ Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

¹⁸ See DotMusic MPCIDRP at http://www.adrforum.com/RegistrySpec and http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx

¹⁹ http://www.afilias.info/about-us